



## Commercial Real Estate Credit – Lending Manager

### About Capitalflow

Specialist Business Lender Capitalflow, began operating in April 2016 and has grown to become one of Ireland's leading Specialist Business Lenders. Capitalflow provides SMEs immediate access to a range of financial products – Leasing, Hire Purchase, Refinancing, Invoice Discounting and Property Finance. The company operates nationwide with our offices in Santry and Baggot Street in Dublin. Capitalflow has ambitious growth plans in the coming years, with a key focus on growing value for our customers through the delivery of an expanding range of products and services, supported by best in industry digital technologies.

### About the Role

This role is to support our CRE lending team in developing lending opportunities in the Commercial Real Estate and SME markets in Ireland. You will work hand in hand with our CRE Lending Team to ensure service excellence for our valued customers across the country and to achieve the company's overall targets. You will be part of a team focused on generating lending opportunities across the CRE and SME market in Ireland (€0.05m - €5m). You will have an understanding of the lending applications process and will work with the wider team, and directly with our customers to drive fast and efficient turnaround times. You will draft accurate and detailed credit reports, engage with customers requesting information and deal with our CRE lending team, customers, suppliers, auditors, funders, and external advisors in a professional manner. Most importantly, you will enjoy engaging with Irish businesspeople across the country, and really driving value through our customer journeys touchpoints. If you are someone who enjoys a fast environment, excels in process execution, thrives in a team environment and you have strong attention to detail we would love to hear from you.

### Your responsibilities will include:

Meeting with customers, structuring proposals, and issue Term Sheets. Prepare credit reports on behalf of the CRE lending team for submission to the Credit Committee. Follow up with customers to ensure conditions precedent are satisfied in a timely manner and liaise with solicitors to assist in the execution process. Develop and demonstrate a strong knowledge across all transaction processing elements, act at all times with strong attention to detail and play your part to drive on going improvements and finding solutions for our customers. Grow deep expertise across Capitalflow's products and services to ensure we provide maximum value to our customers. Adhere to Capitalflow's policies and procedures and represent the Capitalflow brand and team. Be ambitious to find solutions for our customers and your team and have an adaptive and flexible approach.

### Requirements for the role

Experience: 3 - 6 years' experience of working in a lending and/or restructuring area of a financial services company is beneficial. A clear understanding of financial information and the ability to interpret same, and experience of drafting credit reports.

Qualifications: Minimum competency - QFA /APA /3<sup>rd</sup> level qualification

Please contact Maureen Kirwan HR Manager – [mkirwan@capitalflow.ie](mailto:mkirwan@capitalflow.ie) with your CV and why you would be suitable for the role.